



COMMERCIAL PAINTING PROPOSAL

Demo Job 1

SAMPLE - TRAINING ONLY | Fictional commercial tenant improvement

PROJECT SITE 123 Demo Project Way Phoenix, AZ - fictional project site		PREPARED FOR XYZ Construction Fictional general contractor for tutorial use	
PROPOSAL NUMBER DEMO-990001-01 PHP Internal job # 990001	PROPOSAL DATE October 16, 2026 PLAN DATE Sample drawings - October 1, 2026	VALID THROUGH Training sample only	PREPARED BY PHP Estimating Team 623.900.4747

Proposal at a Glance

- ✓ Interior office walls, gypsum ceilings, exposed structure, doors and frames.
- ✓ Exterior stucco accents and steel bollards within the fictional scope.
- ✓ Surface preparation, protection, application, supervision and final touch-up.
- ✓ All quantities, drawing references and prices are fictional examples for training.

Included Scope	\$31,800.00
PROPOSED TOTAL Labor, materials, equipment \$31,800 Accepted contract amount: \$31,800.00. Please review Important Scope Exclusions before acceptance.	



PHP Commercial Painting

LICENSED • BONDED • INSURED • ROC #282670

2202 W. Lone Cactus Dr. #9
Phoenix, AZ 85027 • 623.900.4747
phppainting.com

SCOPE & PRICING

I Included Work

The Proposed Total includes the summarized work below, subject to the execution requirements, exclusions and commercial terms in this proposal.

INCLUDED SCOPE	QUANTITY	QTY TYPE	RATE	SUBTOTAL
Interior gypsum walls - prepare, prime and apply two coats of eggshell wall paint.	18,000	SF	\$1.10	\$19,800.00
Gypsum ceilings and soffits - prepare, prime and apply two coats of flat ceiling paint.	3,600	SF	\$0.95	\$3,420.00
Exposed ceiling structure - protect adjacent surfaces and apply the specified black dryfall system.	2,400	SF	\$1.45	\$3,480.00
Hollow-metal doors and frames - compatible primer and two coats of semi-gloss enamel.	18	EA	\$150.00	\$2,700.00
Exterior stucco accents - prepare and apply compatible exterior coating system.	1,200	SF	\$1.50	\$1,800.00
Steel bollards - prepare, prime and apply two coats of safety-yellow enamel.	8	EA	\$75.00	\$600.00
Included Scope Subtotal				\$31,800.00

Pricing includes labor, standard materials, supervision and equipment required for the listed work. Unless the project documents or coating manufacturer require a more stringent system, included painted surfaces receive one compatible primer coat and two finish coats. Final colors and sheens are subject to approved submittals.



EXECUTION & BASIS

How We Will Deliver the Work

PHP Commercial Painting will perform the included scope as follows:

- 01 Coordinate access, sequencing and work areas with the general contractor before mobilization.
- 02 Protect adjacent finishes, equipment and occupied areas before preparation and coating work.
- 03 Prepare sound substrates and apply compatible primer and finish coats per manufacturer requirements.
- 04 Submit colors and sheens for review. Sample palette: Repose Gray walls, Pure White doors and frames, and black exposed ceilings.
- 05 Complete one coordinated punch walk, touch-ups and removal of painting-related protection.

Takeoff & Drawing References

These sheets identify where quantities and coating requirements were derived.

SHEET / PAGE	PROPOSAL USE
DEMO A1.0	Fictional floor plan used to illustrate wall quantities.
DEMO A2.0	Fictional reflected ceiling plan used to illustrate ceiling quantities.
DEMO A6.0	Fictional finish schedule and door/frame coating selections.

Drawing references explain the quantity basis only. Included Work, Important Scope Exclusions and approved written changes control what is included in the Proposed Total.



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SCOPE BOUNDARIES

I Important Scope Exclusions

Please review before accepting. Unless specifically listed in Included Work or added by written change order, the Proposed Total does not include the following:

Other trades

- Drywall installation, major substrate repairs, sealants and waterproofing.
- Factory-finished equipment, glazing, flooring and millwork finishes.

Special coatings

- Fireproofing, intumescent coatings, resinous floors and anti-graffiti systems.
- Hazardous-material testing or abatement, including lead and asbestos.

Schedule & access

- Night shifts, premium overtime, multiple unplanned mobilizations and work outside the listed scope.
- Repainting caused by damage from other trades after accepted completion.

Pricing Clarifications

This sample demonstrates the format of a PHP Commercial Painting proposal. It is not an estimate for an actual project.

Sample quantities and rates produce a demonstration total of \$31,800.00. No pricing, approval or contract is created by viewing this document.

Final project scope, products, quantities and commercial terms would be confirmed in an actual proposal.



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TERMS & ACCEPTANCE

Commercial Terms

TAX BASIS Taxable MRRA	PAYMENT TERMS Per executed subcontract / SOV	PROPOSAL VALIDITY 90 days
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Self-Funded Project Delivery PHP funds payroll, materials, supplies and equipment as costs are incurred and does not depend on vendor credit to begin or continue the work.

- 01 Training document.** This fictional proposal is for demonstration and tutorial recording only. It is not an offer and must not be signed or used to authorize work.
- 02 Scope changes.** An actual project would require written agreement for work beyond the listed Included Work.
- 03 Access & readiness.** The general contractor would provide safe access and ready substrates before scheduled painting.
- 04 Billing example.** An actual executed subcontract and approved schedule of values would govern invoicing and payment.

Acceptance & Authorization

JOB **Demo Job 1**

PHP Internal job # 990001

SAMPLE - TRAINING ONLY. Do not sign. The acceptance area below demonstrates where a customer would review the contract amount and sign an actual proposal. This sample does not authorize work or create a payment obligation.

ACCEPTED CONTRACT AMOUNT

\$31,800.00

Authorized Customer Signature

Date

Printed Name & Title

Customer Company

Purchase Order / Subcontract Number (optional)

Email / Phone

Submitted by **PHP Commercial Painting** • Prepared by PHP Estimating Team • 623.900.4747 • phppainting.com